

# 2012 Annual Report





We're building...to end poverty

# MESSAGE FROM THE BOARD OF DIRECTORS

I would like to extend my heartiest congratulations to Jeff Duncan – CEO of Habitat for Humanity Oxford, Middlesex, Elgin for the growth and expansion he has accomplished this year. The staff compliment and streamlining of departments has culminated in a more efficient organization poised to manage our future expansion and will definitely allow us to build more homes for families in the region.

Over the past year our profile in the community has heightened and our partnership with corporations has increased. We are pleased to have a vital presence with the youth at UWO, Brescia College, Kings College and of course a strong and effective ongoing relationship with many departments at Fanshawe College.

Our move to Oxford, Middlesex, Elgin has seen a new group of Habitat supporters emerge in St. Thomas and a rejuvenated strong group of friends join us in Woodstock. Our three ReStores, one of which has just opened in Woodstock are to be applauded not just for their efforts but also the results they have produced over the year.

A heartfelt thank you goes to all of those who partnered with us in 2012. Whether you are a board member, corporate partner or volunteer, your dedication and contribution is profound as we build to end poverty in Oxford, Middlesex, Elgin.

Phil Squire, Chair – Board of Directors



From our AGM May 2012

### **CEO** Message

Our Vision: A World where everyone has a safe and decent place to live. A lofty vision, considering how many challenges there are to building basic affordable housing without profit for low income families to purchase no matter wherever you live in the world.

Author Joel Barker said "Vision without action is merely a dream; Action without vision just passes the time; Vision with action can change the world."

Habitat's 21<sup>st</sup> Century challenge is an international call to action. People know poverty and inadequate housing is a worldwide crisis but it's also a real issue in SW Ontario. It may not be as obvious as in other places but is just as devastating on families. We believe that by continuing to build more homes in partnership with committed groups and individuals we can solve this problem and "break the cycle of poverty" for each family and subsequent generations.

We're a charitable non profit organization that works with people of all backgrounds, races and religions to build houses together in partnership with families in need. We select families on the basis of need, willingness to partner and ability to repay the mortgage loan. Partner families pay a 0% interest mortgage and these funds are directly recycled to build more homes. Families pay for homes both monetarily and with 500 hours of sweat equity. We offer families a hand up instead of a hand out and it works. Since Habitat was founded in 1976, 500,000 homes have been built and 1.5 million people served. Habitat Canada has built for 2,200 families since 1985 and our affiliate has served 38 families since 1993.

Our Board decided that while successfully building 1-2 homes per year we needed to take action. We began planning and making changes so that we could double the families served between 2012-2016. Since 2009 we have built 14 homes locally, supported 6 homes internationally and opened 2 new ReStores. In 2012 we scaled back to 2 housing starts to prepare for the next stage of our growth. It was a year full of preparation and relationship development with our focus on sustainability. We revamped our staff team, made changes and did a lot of planning and "paper work". Our affiliate territory expanded to include Oxford, Middlesex and Elgin Counties. A volunteer steering committee formed in St. Thomas to lead a first build. Woodstock successfully completed their first build and planning began for a second one in 2013. Our affiliate offices and flagship ReStore operation moved to an 18,000 sq ft building and we created an administration centre to proudly support our operations.

It has been a challenging and rewarding year and I can never thank everyone involved enough. All of our stakeholders should be congratulated including: Board, staff, families, volunteers, suppliers and sponsors deserve recognition for their commitment. This has been a team effort and with everyone's help we will we will continue to make progress towards translating our vision into reality.

Jeff Duncan, CEO



### 2012 ReStore Report

The expansion of the HFH London affiliate into the surrounding counties of Oxford, Middlesex, and Elgin highlighted a busy and exciting 2012 for the ReStore. The nurturing of existing ReStores and the development of additional restores in our service area are important elements of the affiliates' strategic plan. The income potential of the eventual 4 to 6 ReStores planned is considerable, providing a stable source of funding for both the administration and construction program. Our goal is to build more homes for partner families in our area.

Sales broke the million dollar barrier for the two stores in London and the ground work was laid for the establishment of a Woodstock ReStore for 2013.

The second London ReStore location at 317 Adelaide Street South, which opened in June of 2011, gained in stability and performance throughout 2012. At the 1<sup>st</sup> anniversary of its opening, the Adelaide store was meeting all performance expectations and closed the year on a positive note, indicating a strong start to 2013. We completed the move to a different building for the Pacific court ReStore, workshop and affiliate operations in 2012. This was a major effort but we were nicely settled in by year end.

Management has been added at the newly developed ReStore Operations level. Peter Myts has joined the team to assist with Health and Safety, Volunteer and Staff Orientation and Training, Salvage Operations support, Product Procurement, and ReStore Sales Support. Steve Hadskis leads a strong ReStore Management team in the two London ReStores, while Barb Ransome is a very capable manager of our new Woodstock ReStore. This strong core management group allows me to focus on expanding our ReStore Operations in the newly expanded region of Oxford, Middlesex, and Elgin.

Gerry Pieroni, ReStore Operations Manager





#### **FULL TIME STAFF 2012**

Chief Executive Officer – Jeff Duncan
Manager, Major Gifts (until July 12)– Coleen Crncich
Manager, Volunteer & Family Services (until May 12)– Lee Jones
Manager, Finance & Administration – Donna Piffard
Manager, ReStore Operations – Gerry Pieroni
Manager, Communication & Development—Sharon Brennan
Database Administrator/Support Staff – Fran Deschamps
Volunteer Coordinator—Kara Walls
Fundraising & Events Coordinator—Nicole Rombouts

### **PART TIME STAFF 2012**

Construction Site Supervisor – John General Construction Support Coordinator—Danielle White

### **Board of Directors**

2011 - 2012

Chair – Bill Graham
Vice Chair—Phillip Squire
Treasurer – John Rozeluk
Linda Armstrong
Luke Akins
Connie Graham
Kathy J. Fox
Philippe Morin
Elizabeth Cormier
Mary Ellen Khan
Catherine McInerney
Gregory A. Primo
Chuck Quintyn
Paul Benedict
Daniel Kahn

#### **Board of Directors**

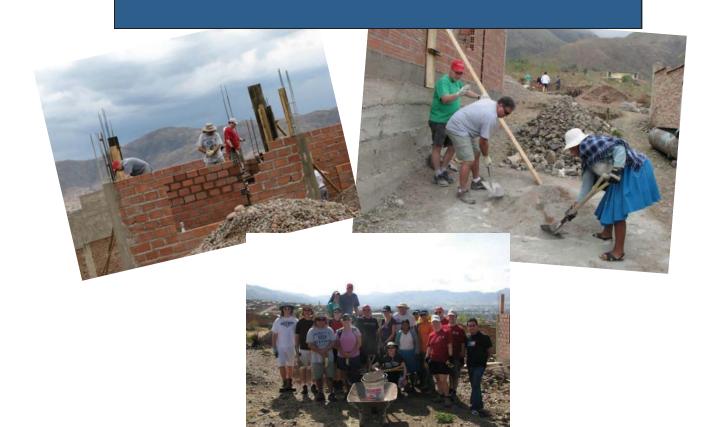
2012-2013

Chair— Phillip Squire
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Treasurer— John Rozeluk
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Bill Graham
Philippe Morin
Mary Ellen Khan
Catherine McInerney
Gregory A. Priamo
Paul Benedict
Chuck Quintyn
Lorin MacDonald
Helen Fisher



# Forest City Community Church Golf Tournament June 2012

In support of the International Bolivia Build





# 2012 Partners

### **Woodstock Build**

Benedict Raithby di Design Royal LePage Triland Realty **Nesbitt Coulter LLP** Minuteman Press Quality Hotel and Suites Heart FM Woodstock Hydro Petro MacCallum Oleyland Inc. **Total Equipment Rentals** Affordable Portables Sierra Construction Ltd. G.R.T. Excavating C.L Routenburg and Sons Adobe Inspections Oxford Sand and Gravel Thornton Sand and Gravel Armtec Ltd. McClay group of companies Oxford Plumbing IsoMatrixx Building Products Itd. **Lockington Homes** St. Mary's CBM Lafarge **Hunter Steel** OWL Distribution Carpet-One Woodstock Torlys Inc.

Home Hardware Building Centre Fastener Centre Springfield Building Components AF Hamilton Crane Rental TKO Roofing Ellis Glass and Mirror Ltd. Great Northern Insulation Mike's Electric (Woodstock) Itd. Schneider Electric Westburne Ruddy Electric The Comfort Guy Benair Design Systems Inc. Reliance Comfort Union Gas Stereo Man Dancraft Stairs Ltd. **Dual Temp Aluminum** CGC Inc. Schaus Decorating and Design Blinds Are Us Coops Construction Allen Castle Building Centre John Alban-Dobson Construction **Duncan Gilman Construction**  Spicer's Towing Service Bigham the Mover Steve Simms Drywall Jim Longworth Painting Cantario Brick and Stone Stam's Nurseries Oxford Insta-Shade Victory Sod Clean Sweep Residential Cleaning Fanshawe College Knox Presbyterian Church Royal Bank of Canada Woodstock-Ingersoll and District Real Estate Board Woodstock Rotary Club Ford Motor Company of Canada Eastwood Innerkip United Church Kerry International **CMHC** Enterprise City of Woodstock Oxford County Oxford Baptist Church Dundas St. United Church Home Depot Dale Kitchen and Bath



Whirlpool Canada



### **Redan Street Youth Build**

TD Libro

Habitat London Youth Project

Fanshawe College
Accu Heat-Cool Inc.
Allan Lillie Locksmith
Bargain Building Supplies

Bath Fitter

Better Bin Company

Covers

Bradley D. Bain

Brent-Reg Construction

Brian Doyle

**CAMI** Automotive

Cargill Canada

Centennial Windows & Doors

Corporation of the City of

London Clintar

Copp's Buildall

Dan Grantham and Renald

Guindon

Demarcus Caribbean Style

Restaurant

Devine Construction

Direct Energy

East Side Bar & Grill

Electrozad

EMCO

ESA

FKS Land Surveyors

Forest City Forming Inc.

Franke Kindred

Frans Voogt Plumbing

GAF

Golder Associates

Hanenburg Roofing

Harris Rebar

Hydro One

Infotech

IPEX Inc.

ISOmatrix Inc.

Jesse Cablek Photography

Johnson's Sanitation Service

Ltd

Laird French

Lutheran Social Services

Meter Mix Concrete

NCI Canada Inc.

North American Trade

Schools

Nudura Insulated Concrete

Forms

Ontario Home Renovators

Paton Bros. Ltd.

Polar Energy Systems

Pure White Design Inc.

Registered Nurses Association

of Ontario

Westburne Ruddy Electric

Service Experts Heating and

Air Conditioning Scotiabank

JCOllabatik

Tim Horton's

Torbram Electrical Supply

TORLYS Inc.

The Tricar Group

triOS College

TRS Components Ltd.

TRY Recycling Inc.

Unity of London

Van Daarran Famil

Van Rooyen Family WESCO Distribution

Thank you to all those donors that could not be listed!!!

A Special Thank you to our volunteers and supporters whose hard work and dedication give a hand up, not a hand out, to families in our community!!!



### **Edmonton Street—2nd Accessible Build**

Eden Hall Architectural

Allan Lillie Locksmith Alpha Roofing BFI Canada Inc. Better Bin Company Blinds by Design Ltd. 102.3 BOBFM Boutette and Barnett Inc. Brent-Reg Construction Inc. Brouwer Plumbing & Heating Ltd. Jesse Cablek Photography City of London Convoy Supply Ltd. Copp's Buildall County Heritage **Covenant Construction** Creative Accessibility Dashwood Industries Inc. Del-Ko Paving & Construction Co. Ltd. Dietrich Steel Will Doran, Miller Thomson

FCT Title Forest City Forming Forest City Redi Mix General Cleaning Plus Golder Associates Ltd. Dan Grantham Renald Guindon Greg Hanenburg Roofing Isomatrixx Building Products Interior Floor and Wall Covering Ltd. Jakupi Family Jay's Handy Ways Johnson Sanitation Services Laird French, Carlyle Peterson Lawyers Lennox **Lockington Homes** Ed's Concrete Products

Middlesex Sod Supply MINI London Nedco Nudura Olympic Tree Care Orzech Heating & Cooling Permacon Pure White Design Q Exteriors Roes Stair Scherba's Great Floors Stewart Overhead Door Co. Ltd. Tacit Brick and Stone Thermalmaxx Insulation Tradesman Canada Inc. Sean Verdel Woollatt Building Supply Limited Zelinka Priamo Lubnow Restoration Jean Meilleur Brian Doyle



### **Windows of Opportunity Gala 2012**

Media Sponsor MY FM 94.1 St. Thomas

<u>Blue Print Sponsor</u> Delta London Armouries

Bricks and Mortar Sponsors
Siskinds the Law Firm
Libro Financial Group

Marketing and Design Sponsor Sor Link Advertising Inc.

North Star Vinyl windows and

Family Room Sponsor
Covenant Construction

Doors

Finishing Room Sponsor
Duo Building Limited
Ferrell Builder's Supply Ltd
Jesse Cablek Photography
North Pole Trim
Stevenson and Hunt

GIK 102.3 BOB FM 3M Canada Boler Mountain & London Ski Club Copp's Buildall Deacon flooring **Delta London Armouries** Elmira Stove Works Jesse Cablek Photography Kingsmill's Department Store Link Advertising Inc. The new MYFM Radio 94.1 FM St. Thomas Richard Bain Photography The church key Bistro Pub The Wallpaper Loft

<u>Ticket Sponsors</u> ACCU-Heat/Cool Inc **CBRE** limited Covenant construction Duo Building Limited Fanshawe College Ferrell Builder's Supply Ltd. F.J. Galloway Associates Inc. LIBRO financial Group (south Region) LINK Advertising Northpole Trim North Star Vinyl Windows and Doors Saratoga Homes Scotiabank (SW Ontario) Segway Group Inc. Siskinds the Law Firm South winds Development Stevenson Hunt TRY Recycling Inc



# **2012 Special Recognition & Awards**

### With Appreciation to:

Citi Cards Canada
TOYOTA Motor Manufacturing Canada
Lubnow Restoration
Rotary Club of Woodstock
The Co-operators
Accu-Heat/Cool Inc.
Centennial Windows and Doors
Bath Fitter London
Service Experts
Sisters of St. Joseph
Home Depot

Libro Financial Group
Fanshawe College
TD Bank Group
Delta London Armouries Hotel
Info-Tech Research Group
Forest City Redi-Mix
Alan Lillie Locksmith
North American Trade Schools London
Bargain Building Supplies
Ontario Trillium Foundation

### With our most sincere gratitude for years of service:

Bill Graham, Past Chairman

Board of Directors 2009-2013

Kathy Fox, Past Treasurer

Board of Directors 2007-2013

### **Founders Award**

For Service to Build
Program
Pam Burke

For Service to
ReStore
Bill McGrath

For Service to

Administration

Betty Martin

## **Special Recognition**

Lars Bygden in Memoriam

Dorothy Adams

Thank you for helping us serve hardworking, low income families

Building to end poverty











### **OUR VISION:**

A world where everyone has a safe and decent place to live.

### **OUR MISSION:**

To mobilize volunteers and community partners in providing opportunities for homeownership as a means of breaking the cycle of poverty.

### **OUR VALUES:**

Housing for All: We believe that access to safe, decent and affordable housing is a basic human right that should be available to all.

### **HUMAN DIGNITY:**

We believe in the worth and dignity of every human being. We respect the people we serve and those that help us n the effort and recognize them as our greatest resource.

## **PARTNERSHIP:**

We believe we can best achieve our mission through meaningful and mutually beneficial partnerships with others.

# **FAITH IN ACTION:**

We believe that faith is lived through action. Building on our Christian foundation, we serve and work with people of all faiths and beliefs in a spirit of justice and compassion.

# **DIVERSITY AND INCLUSIVENESS:**

We believe there is a role for everyone committed to our vision, mission and values and we seek to enrich our organization through diversity.